

# COMPANY PROFILE

## PRODUCTS & SERVICES

- ◆ CERTIFIED FAA LIGHTING MANUFACTURER
- ◆ OBSTRUCTION LIGHTING SYSTEMS
- ◆ HELIPORT LIGHTING SYSTEMS
- ◆ FAA CERTIFIED WIND CONES
- ◆ AIRFIELD LIGHTING SYSTEMS



Point Lighting Corporation was founded in 1993 by a group of airfield lighting professionals dedicated to the values of service, quality and expertise in the fields of aviation obstruction lighting and airfield lighting. Point Lighting offers visual navigational aids and technical advice to consultants, industrial plants, airports and contractors with quality products sold through electrical distributors and representatives. Point Lighting uniquely combines in one company years of experience in aviation lighting manufacturing, marketing and international sales.

The company has special expertise in application engineering for process industry obstruction lighting systems for refineries, process plants and other major industrial sites. Point Lighting also packages airfield & heliport lighting projects, supplies parts for many airfield lighting products and offers complete export services.

Point Lighting maintains an Intertek Testing Service (ETL) certified FAA and MILSPEC quality control system. The company's obstruction lighting products have been supplied for Daytona Speedway, the Washington Monument, all sites at the Athens International Airport in Greece and many other prominent projects. Upon request, lists of Point airfield lighting, heliport lighting and obstruction lighting projects will be furnished.

President Michael J. Callahan

Mike is known worldwide within the airfield lighting industry. Before founding Point Lighting Corporation in 1993, he traveled to the Middle East and Europe for thirteen years with Westinghouse; with an independent distributor, Ohm Electrical Supply; and as the Crouse-Hinds regional sales manager and product marketing manager for airport lighting. Mike sold airfield lighting systems for many of the largest airport and air base projects in the Middle East such as Riyadh, Jeddah, Dubai, Amman and Oman. Mike is the primary application contact for major projects including obstruction lighting for process industries.

Plant Manager Robert Malley

Bob is responsible for all manufacturing operations, asset control and shipping/receiving. Bob also certifies vendors for production materials, tools and services.

Purchasing Manager Randy Stuck

Randy handles all purchasing activities. In addition, Randy assists in inside sales and technical specifications.

Engineering Manager Ryan Pape

Ryan is the designated representative for the FAA certification program and quality control. He is responsible for all engineering and for new product development.

National Sales Manager Meghan Pugliese

Meghan is responsible for the domestic lighting representative network for sales through US electrical wholesalers.

Sales Services Manager Denise Gauvreau

Denise and her staff are the inside sales contacts for all products and for order service including export freight quotations and proforma invoices.

Accounting Manager Christine Cormier

Chris processes all invoices, maintains accounts receivable & payable and manages our payroll & banking.

## POINT LIGHTING CORPORATION

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